

**SUSQUEHANNA BANCSHARES, INC.**

|   | CPP Disbursement Date<br>12/12/2008 | RSSD (Holding Company)<br>1117156 | Number of Insured<br>Depository Institutions<br>1 |      |    |
|---|-------------------------------------|-----------------------------------|---|------|----|
|   |                                     |                                   |   |      |    |
| Selected balance and off-balance sheet items  | 2009<br>\$ millions                 | 2010<br>\$ millions               | %chg from prev                                    |      |    |
| Assets  | \$13,494                            | \$13,823                          | 2.4%  |      |    |
| Loans   | \$9,827                             | \$9,633                           | -2.0%   |      |    |
| Construction & development  | \$1,115                             | \$877                             | -21.3%  |      |    |
| Closed-end 1-4 family residential   | \$1,620                             | \$1,574                           | -2.8%   |      |    |
| Home equity   | \$547                               | \$885                             | 61.6%   |      |    |
| Credit card   | \$0                                 | \$0                               |   |      |    |
| Other consumer  | \$466                               | \$585                             | 25.7%   |      |    |
| Commercial & Industrial   | \$1,749                             | \$1,529                           | -12.6%  |      |    |
| Commercial real estate  | \$2,876                             | \$2,815                           | -2.1%   |      |    |
|   |                                     |                                   |   |      |    |
| Unused commitments  | \$1,994                             | \$2,016                           | 1.1%  |      |    |
| Securitization outstanding principal  | \$249                               | \$0                               | -100.0%   |      |    |
| Mortgage-backed securities (GSE and private issue)  | \$981                               | \$1,545                           | 57.6%   |      |    |
| Asset-backed securities   | \$0                                 | \$0                               |   |      |    |
| Other securities  | \$761                               | \$736                             | -3.2%   |      |    |
| Cash & balances due   | \$232                               | \$248                             | 6.8%  |      |    |
|   |                                     |                                   |   |      |    |
| Residential mortgage originations   |                                     |                                   |   |      |    |
| Closed-end mortgage originated for sale (quarter)   | \$126                               | \$164                             | 30.2%   |      |    |
| Open-end HELOC originated for sale (quarter)  | \$0                                 | \$0                               |   |      |    |
| Closed-end mortgage originations sold (quarter)   | \$122                               | \$170                             | 39.2%   |      |    |
| Open-end HELOC originations sold (quarter)  | \$0                                 | \$0                               |   |      |    |
|   |                                     |                                   |   |      |    |
| Liabilities   | \$11,560                            | \$11,720                          | 1.4%  |      |    |
| Deposits  | \$8,977                             | \$9,195                           | 2.4%  |      |    |
| Total other borrowings  | \$2,474                             | \$2,384                           | -3.6%   |      |    |
| FHLB advances   | \$1,024                             | \$1,095                           | 6.9%  |      |    |
|   |                                     |                                   |   |      |    |
| Equity  |                                     |                                   |   |      |    |
| Equity capital at quarter end   | \$1,934                             | \$2,103                           | 8.7%  |      |    |
| Stock sales and transactions with parent holding company (cumulative through calendar year) | \$0                                 | \$145                             | NA  |      |    |
|   |                                     |                                   |   |      |    |
| Performance Ratios  |                                     |                                   |   |      |    |
| Tier 1 leverage ratio   | 7.9%                                | 9.3%                              | --  |      |    |
| Tier 1 risk based capital ratio   | 9.0%                                | 11.4%                             | --  |      |    |
| Total risk based capital ratio  | 10.4%                               | 12.9%                             | --  |      |    |
| Return on equity <sup>1</sup>   | 3.3%                                | 4.6%                              | --  |      |    |
| Return on assets <sup>1</sup>   | 0.5%                                | 0.7%                              | --  |      |    |
| Net interest margin <sup>1</sup>  | 3.9%                                | 3.8%                              | --  |      |    |
| Coverage ratio {(ALLL+Alloc transfer risk)/Noncurrent loans}}                               | 73.5%                               | 88.1%                             | --  |      |    |
| Loss provision to net charge-offs (qtr)   | 107.5%                              | 102.0%                            | --  |      |    |
| Net charge-offs to average loans and leases <sup>1</sup>                                    | 2.1%                                | 1.4%                              | --  |      |    |
| <sup>1</sup> Quarterly, annualized.   |                                     |                                   |   |      |    |
|   |                                     |                                   |   |      |    |
|   | Noncurrent Loans                    |                                   | Gross Charge-Offs                                 |      |    |
| Asset Quality (% of Total Loan Type)  | 2009                                | 2010                              | 2009  | 2010 |    |
| Construction & development  | 8.8%                                | 6.7%                              | 2.0%  | 2.7% | -- |
| Closed-end 1-4 family residential   | 2.6%                                | 3.5%                              | 0.1%  | 0.3% | -- |
| Home equity   | 0.6%                                | 0.6%                              | 0.0%  | 0.0% | -- |
| Credit card   | 0.0%                                | 0.0%                              | 0.0%  | 0.0% | -- |
| Other consumer  | 0.5%                                | 0.5%                              | 0.2%  | 0.1% | -- |
| Commercial & Industrial   | 1.2%                                | 1.3%                              | 0.7%  | 0.2% | -- |
| Commercial real estate  | 1.9%                                | 2.1%                              | 0.4%  | 0.2% | -- |
| Total loans   | 2.4%                                | 2.3%                              | 0.6%  | 0.4% | -- |